



Certificate Numbers:
SCP000466Q
SCUK004591E

HRD-NOV-2024-065 External Posting

John Hay Management Corporation (JHMC), a subsidiary of the Bases Conversion and Development Authority (BCDA) is the estate manager of the Camp John Hay Reservation containing an area of 625 hectares more or less.

Our company is in need of a **BUSINESS DEVELOPMENT MANAGER**

Status: *Regular*

Salary: *Job Grade 12 Step 1, PhP 80,003.00*

DUTIES AND RESPONSIBILITIES

JOB SUMMARY

Responsible for the generation and implementation of existing and new business opportunities and programs in Camp John Hay.

GENERAL DUTIES AND RESPONSIBILITIES

- 1. Conceptualize business plans and programs of JHMC based on corporate mission and vision.*
- 2. Develop, recommend and implement policies, systems and procedures relevant business development.*
- 3. Provide analysis for evaluating new business opportunities, collaborative research and development agreements, joint ventures, mergers and acquisition if applicable.*
- 4. Conduct/ lead the preparation of studies and researches which will enhance John Hay as a special economic zone.*
- 5. Initiate marketing strategies and coordinate actions to influence the market.*
- 6. Proactively develop and improve services to attract investors.*
- 7. Performs other related functions as may be assigned from time to time.*

QUALIFICATION STANDARDS

Education	<i>Bachelor's Degree in Economics, Business/Public Administration, Urban or Environmental Planning</i>
Experience	<i>3 years experience in managerial position relating to Planning, Economics, Property Development and Marketing</i>
Training	<i>24 hours of training in management and supervision, corporate/ strategic planning, economics and business development</i>
Other Requirement	<i>Must be well-versed in marketing, Business Development and/or Economics</i>

All interested applicants are requested to **EMAIL** the following to avigale.villanueva@jhmc.com.ph on or **before 21 October 2024:**

- Application Letter addressed to:
THE SELECTION COMMITTEE
Attention: Mr. Danny B. Latawan, HR Manager
- Curriculum Vitae with ID Picture and 3 character references with email addresses
- Transcript of Records (*if applicable*)

APPLICATIONS WITH INCOMPLETE DOCUMENTS SHALL NOT BE ENTERTAINED

APPROVED BY:

Atty. Marlo Ignacio V. Quadra
President and Chief Executive Officer