

## JOHN HAY MANAGEMENT CORPORATION CY 2024 Performance Scorecard

Component					Target (2024)	January 01, 2024 to March 31, 2024 (1st Quarter)		
	Objective/ Measure	Formula	Weight	Rating System		Actual Accomplishment	Weight (%)	
CUSTOMERS/STAKEHOLDERS & SOCIAL IMPACT	SO1	John Hay as a Premier Tourist and Investment Destination						
	SM 1	Number of New Locators	Absolute Number	15%	(Actual/Target) x Weight	10	0	
	SM 2	Monthly Average Number of Jobs Generated	Total Number of Jobs Generated by Locators for the Year/ 12 months	10%	(Actual/Target) x Weight	5% increase from the 2023 GCG Validated Actual	4,835	7.32
						6,605		
	SM 3	Gross Sales of Business Enterprises Within the JHSEZ	Actual Amount	10%	(Actual/Target) x Weight	15% increase from the 2023 GCG Validated Actual	₱210,567,087.24	1.79
₱1,173,884,128.44								
	<b>Sub-total</b>		<b>35%</b>					

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Objective/ Measure	Formula	Weight	Rating System	Actual Accomplishment		Weight (%)		
CUSTOMERS/STAKEHOLDERS & SOCIAL IMPACT	<b>SO 2</b>	<b>Ensure Sustainable Multiple Use of Forest Watershed</b>						
	SM4	Compliance to National Ambient Air Quality Standards on Particulate Matter 10 (PM10) Within the JHSEZ	Absolute Number	7.5%	All or Nothing	Within the National Ambient Air Quality Guidelines Provided Under DENR Administrative Order No. 2000-81	100% tests resulted in Good Quality  Thirty-Eight Ambient Air Monitoring conducted resulted to Good Air Quality.	<b>7.50</b>
		<i>Sub-total</i>		<b>7.5%</b>				
	<b>SO 3</b>	<b>Enforce Efficient and Effective Regulation in the JHSEZ and JHRA</b>						
	SM 5	Percentage of Satisfied Customers	Number of Respondents Who Gave a Rating of At Least Satisfactory/ Total Number of Respondents	5%	(Actual/Target) x Weight  <b>0% = if less than 80%</b>	90%	The Third-Party started the conduct of the survey.	<b>0</b>
		<i>Sub-total</i>		<b>5%</b>				


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FINANCIAL	<b>SO 4 Increase JHMC Revenues to Attain Financial Viability</b>							
	SM 6	Increase Internally Generated Revenue of JHMC	Actual Amount of Revenues Collections	10%	(Actual / Target) x Weight	₱ 17,950,000.00	₱5,382,077.45	3.00
	SM 7	Zone Revenue Collection Efficiency	Actual Collection / Total Zone Revenue Due for Collection (Excluding Advance Payments and Penalties Collected)	10%	(Actual / Target) x Weight	100%	23.94%	2.39
						₱69,583,085.00	₱16,656,036.93	
	<b>SO 5 Exercise Fiscal Discipline</b>							
	SM 8	Disbursement Budget Utilization Rate	Total Disbursements/ BCDA - Approved Corporate Operating (COB) (Both Net of PS Cost)	5%	(Actual / Target) x Weight	90%	9.15%	0.51
						₱13,289,884.63		
	<b>Sub-total</b>		<b>25%</b>					




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Objective/ Measure	Formula	Weight	Rating System	Actual Accomplishment		Weight (%)	
<b>SO 6 Ensure Continual Improvement of Process for Efficiency and Effectiveness</b>							
SM 9	Percentage of Regulatory Permits for Business Enterprises Issued Within Applicable Processing Time	Number of Requests Processed Within Applicable Processing Time/ Total Number of Requests Received	7.5%	(Actual/Target) x Weight	100%	95.00%	<b>7.13</b>
						<b>304 out of 320</b> Regulatory Permits for Business Enterprises were issued within applicable processing time.	
<i>Sub-total</i>			<b>7.5%</b>				
<b>SO 7 Maintain the Quality and Environmental Management System</b>							
SM 10	Maintenance of ISO 9001:2015 Certification	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Certification Maintenance	For submission of the Terms of Reference for approval and procurement.	<b>0</b>
SM 11	Maintenance of ISO 14001:2015 Certification	Actual accomplishment	5%	All or Nothing	ISO 14001:2015 Certification Maintenance	For preparation of bidding documents for a Consulting Services for the Recertification Audit	<b>0</b>
<i>Sub-total</i>			<b>10%</b>				

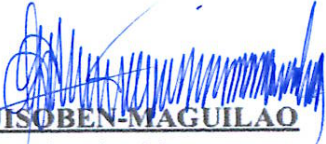
INTERNAL PROCESS

SO 8 Improve Technology and Infrastructure Support							
SM 12	Implementation of the Information System Strategic Plan (ISSP)	Actual Accomplishments	5%	All or Nothing	100% Accomplishment of the 2024 ISSP Deliverables	Continuous collaboration with the BCDA Team: preparation of CAS Registration.	0
<i>Sub-total</i>			5%				


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<b>SO 9 Improve Knowledge and Skills, Professionalism and Career Development</b>								
LEARNING AND GROWTH	SM 13	Percentage of Employees Meeting Required Competencies	Number of Employees with Required Competencies Met/ Total Number of Employees	5%	All or Nothing	Increase from 2023 Actual Competency Level	Completed the Human Resource Development Program (HRDP) for CY 2024 subject to the inputs of the Management Committee (ManCom).  Continuous implementation of training for JHMC Personnel.	0
	<b>Sub-total</b>			<b>5%</b>				
<b>TOTAL</b>				<b>100%</b>				<b>29.64</b>

Prepared by:

  
**LEA C. OUISOBEN-MAGUILAO**  
 Corporate Planning Manager

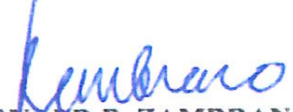
Reviewed by:


  
**JANE THERESA G. TABALINGCOS**  
 Vice-President and Chief Operations Officer

Approved by:

  
**ATTY. MARLO IGNACIO V. QUADRA**  
 Chairperson, Board of Directors

  
**BEVERLEE O. GUNADEN**  
 Corporate Planning Clerk

  
**RONALD B. ZAMBRANO**  
 Finance Manager

  
OPCED-2024-1070  
**ALLAN R. GARCIA**  
 President and Chief Executive Officer