

JOHN HAY MANAGEMENT CORPORATION CY 2023 Performance Scorecard

Component					Target (2023)	January 01, 2023 to December 31, 2023		
						Actual Accomplishment	Weight (%)	
	Objective/ Measure	Formula	Weight	Rating System				
CUSTOMERS/STAKEHOLDERS & SOCIAL IMPACT	SO1	John Hay as a Premier Tourist and Investment Destination						
	SM 1	Number of New Locators or Development Projects Signed	Absolute Number	10%	(Actual/Target) x Weight	10	31	10
	SM 2	Number of Jobs Generated in JHSEZ	Total Number of Jobs Generated by Locators for the Year/ 12 months	10%	(Actual/Target) x Weight	5% increase from the 2022 GCG Validated Actual	6,290	10
						6,238		
	SM 3	Gross Sales of Business Enterprises Within the JHSEZ	Actual Amount	10%	(Actual/Target) x Weight	7.5% increase from the 2022 GCG Validated Actual	₱1,020,768,807.34	10
₱889,250,750.00								
Sub-total			30%					



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Objective/ Measure	Formula	Weight	Rating System	Actual Accomplishment		Weight (%)		
CUSTOMERS/STAKEHOLDERS & SOCIAL IMPACT	SO 2 Ensure Sustainable Multiple Use of Forest Watershed							
	SM4	Compliance to National Ambient Air Quality Standards on Particulate Matter 10 (PM10) Within the JHSEZ	Number of Tests Which Resulted in Good Air Quality (0-54µg/ncm)/Total Number of Tests Conducted	7.5%	All or Nothing	100% of Tests Resulted in Good Air Quality	100% tests resulted in Good Quality One Hundred Nineteen (119) Ambient Air Monitoring conducted resulted to Good Air Quality.	7.50
	<i>Sub-total</i>			7.5%				
	SO 3 Enforce Efficient and Effective Regulation in the JHSEZ and JHRA							
	SM5	Percentage of Satisfied Customers	Number of Respondents Who Gave a Rating of At Least Satisfactory/ Total Number of Respondents	10%	(Actual/Target) x Weight 0% = if less than 80%	90%	External Clients - 94.38% (Very Satisfactory) Internal Clients - 96.80% (Outstanding) Overall Rating - 94.50% (Very Satisfactory)	10
	<i>Sub-total</i>			10%				


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FINANCIAL	SO 4	Increase JHMC Revenues to Attain Financial Viability						
	SM 6	Increase Internally Generated Revenue of JHMC	Actual Amount of Revenues Collections	10%	(Actual / Target) x Weight	₱ 16.5 M	₱23,473,662.93	10
	SM 7	Zone Revenue Collection Efficiency	Actual Collection / Total Zone Revenue Due for Collection (Excluding Advance Payments and Penalties Collected)	10%	(Actual / Target) x Weight	100%	105.82%	10
						₱68,796,499.37	₱72,801,136.54	
	SM 8	Disbursement Budget Utilization Rate	Total Disbursements/ BCDA - Approved Corporate Operating (COB) (Both Net of PS Cost)	5%	(Actual / Target) x Weight	90%	65.84%	3.66
Sub-total			25%					




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SO 5	Improve Efficiency and Effectiveness of Process						
SM 9	Percentage of Regulatory Permits for Business Enterprises Issued Within Applicable Processing Time	Number of Requests Processed Within Applicable Processing Time/ Total Number of Requests Received	7.5%	(Actual/Target) x Weight	100%	76.34%	5.73
<i>Sub-total</i>			7.5%				
SO 6	Establish and Maintain the Quality and Environmental Management System						
SM 10	Maintenance of ISO 9001:2015 Certification	Actual Accomplishment	5%	All or Nothing	Pass the 2nd Year Surveillance Audit	Passed the 2nd Year Surveillance Audit; Certification maintained	5
SM 11	Maintenance of ISO 14001:2015 Certification	Actual accomplishment	5%	All or Nothing	Pass the 2nd Year Surveillance Audit	Passed the 2nd Year Surveillance Audit; Certification maintained	5
<i>Sub-total</i>			10%				
SO 7	Improve Technology and Infrastructure Support						
SM 12	Implementation of the Information System Strategic Plan (ISSP)	Actual Accomplishments	5%	All or Nothing	100% Accomplishment of the 2023 ISSP Deliverables	The deliverables for the JHMC 2023 ISSP is 100% accomplished	5
<i>Sub-total</i>			5%				


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	Objective/ Measure	Formula	Weight	Rating System		Actual Accomplishment	Weight (%)	
LEARNING AND GROWTH	SO 8	Improve Knowledge and Skills, Professionalism and Career Development						
	SM 13	Percentage of Employees Meeting Required Competencies	Competency Baseline 2023 - Competency Baseline 2022	5%	All or Nothing	Improve Competency Baseline of the Organization	Competency Baseline of the Organization improved by 1.90%	5
	<i>Sub-total</i>			5%				
TOTAL				100%			96.88	

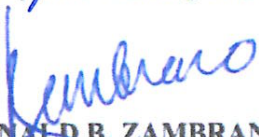
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